Q4 2023 Results

Analyst & Investor Call March 8, 2024











Cautionary Statement

In this presentation, all amounts are in Canadian dollars, unless otherwise indicated. Any graphs, tables or other information in this presentation demonstrating the historical performance of Dexterra Group Inc. ("Dexterra" or "Dexterra Group") or of any of its business units contained in this presentation are intended only to illustrate past performance and are not necessarily indicative of future performance of Dexterra Group or any of its business units.

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Certain statements contained in this presentation may constitute forward-looking information under applicable securities law. Forward-looking information may relate to Dexterra's future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "continue"; "forecast"; "may"; "will"; "project"; "could"; "should"; "expect"; "plan"; "anticipate"; "believe"; "outlook"; "target"; "intend"; "estimate"; "predict"; "might"; "potential"; "continue"; "foresee"; "ensure" or other similar expressions concerning matters that are not historical facts. In particular, statements regarding Dexterra's future operating results and economic performance, management market and inflationary environment expectations, lodge occupancy, EBITDA margins, its leverage, interest, Free Cash Flow, the strategic review and potential sale of the Modular business unit, working capital, liquidity, potential acquisitions, Modular Solutions backlog and revenue, wildfire activity and its objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions, including expected growth, market recovery, results of operations, performance and business prospects and opportunities regarding Dexterra, which Dexterra believes are reasonable as of the current date. While management considers these assumptions to be reasonable based on information currently available to Dexterra, they may prove to be incorrect. Forward-looking information is also subject to certain known and unknown risks, uncertainties and other factors that could cause Dexterra's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking information, including, but not limited to: the ability to retain clients, renew existing contracts and obtain new business; an outbreak of contagious disease that could disrupt its business; the highly competitive nature of the industries in which Dexterra operates; reliance on suppliers and subcontractors; cost inflation; volatility of industry conditions could impact demand for its services; a reduction in the availability of credit could reduce demand for Dexterra's products and services; Dexterra's significant shareholder may substantially influence its direction and operations and its interests may not align with other shareholders; its significant shareholder's 49% ownership interest may impact the liquidity of the common shares; cash flow may not be sufficient to fund its ongoing activities at all times; loss of key personnel; the failure to receive or renew permits or security clearances; significant legal proceedings or regulatory proceedings/changes; environmental damage and liability is an operating risk in the industries in which Dexterra operates; climate changes could increase Dexterra's operating costs and reduce demand for its services; liabilities for failure to comply with public procurement laws and regulations; any deterioration in safety performance could result in a decline in the demand for its products and services; failure to realize anticipated benefits of acquisitions and dispositions; inability to develop and maintain relationships with Indigenous communities; the seasonality of Dexterra's business; inability to restore or replace critical capacity in a timely manner; reputational, competitive and financial risk related to cyber-attacks and breaches; failure to effectively identify and manage disruptive technology; economic downturns can reduce demand for Dexterra's services; its insurance program may not fully cover losses. Additional risks and uncertainties are described in Note 22 of the Corporation's Consolidated Financial Statements for the years ended December 31, 2023 and 2022 contained in its most recent Annual Report filed with securities regulatory authorities in Canada and available on SEDAR at sedarplus.ca. The reader should not place undue importance on forward-looking information and should not rely upon this information as of any other date. Dexterra is under no obligation and does not undertake to update or alter this information at any time, except as may be required by applicable securities law.

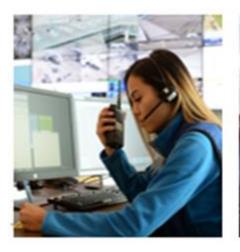
Non-GAAP Measures

Certain measures and ratios in this presentation do not have any standardized meaning as prescribed by GAAP and, therefore, are considered non-GAAP measures. Non-GAAP measures include "Adjusted EBITDA", calculated as earnings before interest, taxes, depreciation, amortization, equity investment depreciation, share based compensation, gain/loss on disposal of property, plant and equipment and non-recurring items; "Adjusted EBITDA as a percentage of revenue", calculated as Adjusted EBITDA divided by revenue; "Free Cash Flow", calculated as net cash flows from (used in) operating activities, less sustaining capital expenditures, lease payments and finance costs plus proceeds on the sale of property, plant and equipment; and "backlog" which is the total value of modular work that has not yet been completed that: (a) has a high certainty of being performed based on the existence of an executed contract or work order specifying job scope, value and timing; or (b) has been awarded to Dexterra Group, as evidenced by an executed letter of award or agreement, describing the general job scope, value and timing of such work, and where the finalization of a formal contract in respect of such work is reasonably assured and expects to be recognized in the next 12 months. Sustaining capital expenditures included in the definition of Free Cash Flow are replacement expenditures necessary to maintain existing business and/or leases necessary to maintain existing business. These measures and ratios provide investors with supplemental measures of Dexterra Group's operating performance and highlight trends in its core businesses that may not otherwise be apparent when relying solely on GAAP financial measures. Dexterra Group also believes that securities analysts, investors and other interested parties frequently use non-GAAP measures in the evaluation of issuers. Dexterra Group's management also uses non-GAAP measures in order to facilitate operating performance comparisons from period to period, to prepare annual operating budgets

These measures are regularly reviewed by the Chief Operating Decision Makers and provide investors with an alternative method for assessing the Corporation's operating results in a manner that is focused on the performance of the Corporation's ongoing operations and to provide a consistent basis for comparison between periods. These measures should not be construed as alternatives to net earnings and total comprehensive income or operating cash flows as determined in accordance with GAAP as indicators of the Corporation's performance. The method of calculating these measures may differ from other entities and accordingly, may not be comparable to measures used by other entities. For a reconciliation of these non-GAAP measures to their nearest measure under GAAP please refer to "Reconciliation of non-GAAP measures" in the Management's Discussion and Analysis for the period ended December 31, 2023.

Bill McFarland

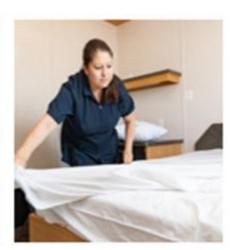
Board of Directors Chair











Mark Becker

Chief Executive Officer











2023 Dexterra Group Progress

Record revenue and EBITDA in 2023

IFM

- Organic growth
- Margin improvement

WAFES

- Capitalized on robust market activity
- Strong sales growth and market share capture

Modular

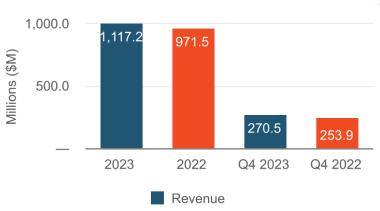
 Weak performance including Q4 rework and remediation costs

Expanded debt facility <a>✓

Share buy-backs **√**



Revenue Trend:



Adjusted EBITDA Trend:



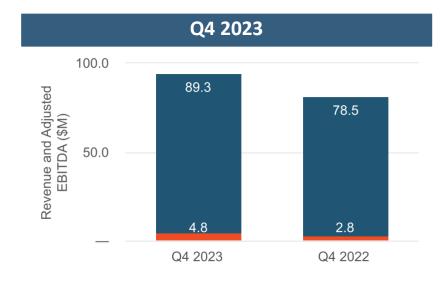
Integrated Facilities Management

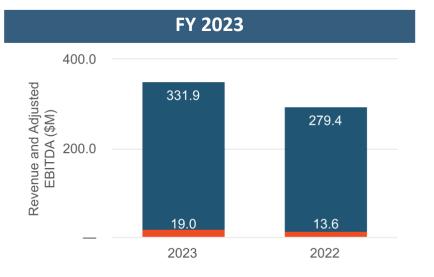




A growing Support Services business with an expanding footprint and diversified client base

- Revenue growth and profitability improvement
- New contracts mobilized in Q4
- Inflation and labour cost management
- Margins 6-6.5% in 2H 2024
- Strong new sales pipeline
- US IFM expansion with CMI acquisition



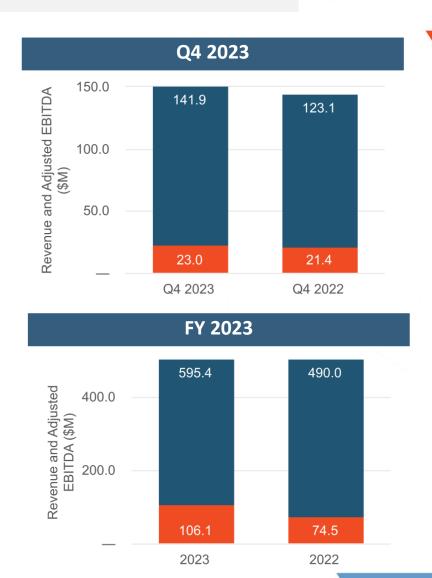


Workforce Accommodations, Forestry, Energy Services



A strong business with a natural resource foundation

- Record revenue and EBITDA growth
- Continued robust natural resource and infrastructure market
- Mobilization of new major projects in 1H 2024
- Continued strong margins
- Well-prepared for 2024 wildfire support season



Modular Solutions



A manufacturing & services business

- ON SAH projects impacted Q4
- \$5.7 million provision taken to cover 2024 costs
- Education, commercial / industrial business strong
- Strategic review completed
- Sale discussion in progress





Denise Achonu

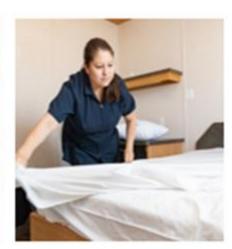
Chief Financial Officer











Financial Position & Economic Outlook



- Strong financial position and liquidity
- Strong EBITDA to FCF conversion rate of over 50% for 2023/2024
- Expanded debt facility in place
- Sustaining capital 1.5% of revenue
- Share Buy-backs continuing
- Declared Q1 2024 dividend

Path Forward

Overall:

- Continued focus on execution and profitability
- Maintain strong balance sheet
- Opportunistic on share repurchases

Integrated Facilities Management:

- Profitable organic growth
- Margin improvement in 2024
- Disciplined & accretive approach to M&A

WAFES:

- Capitalize on high natural resource and infrastructure activity levels
- Strong sales momentum
- Deliver margins

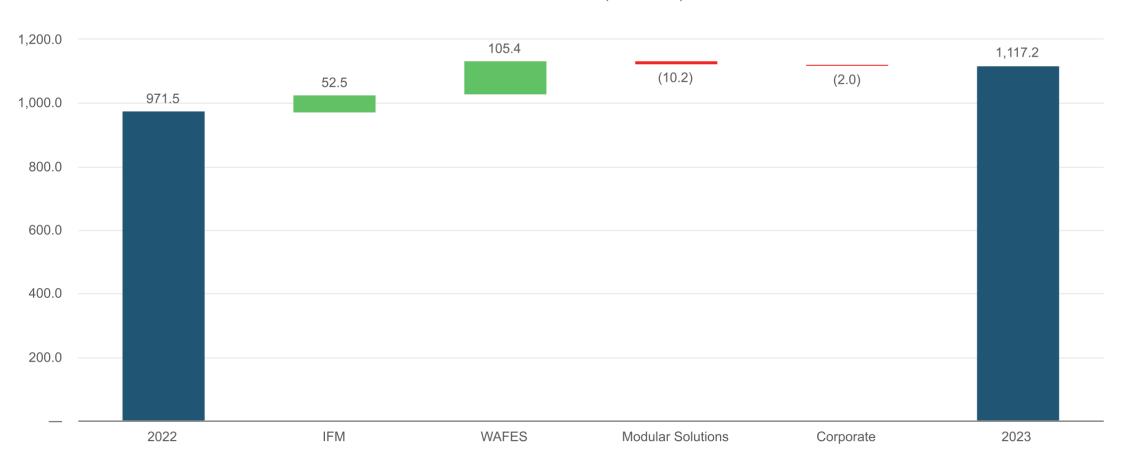
Question & Answer Period



APPENDIX I - Supporting Charts

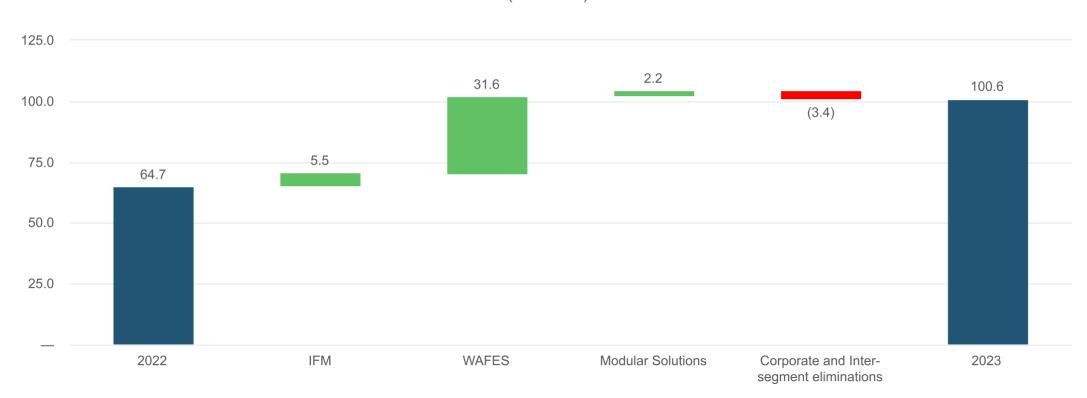
Revenue Reconciliation 2023 vs 2022

Consolidated Revenue (in millions)



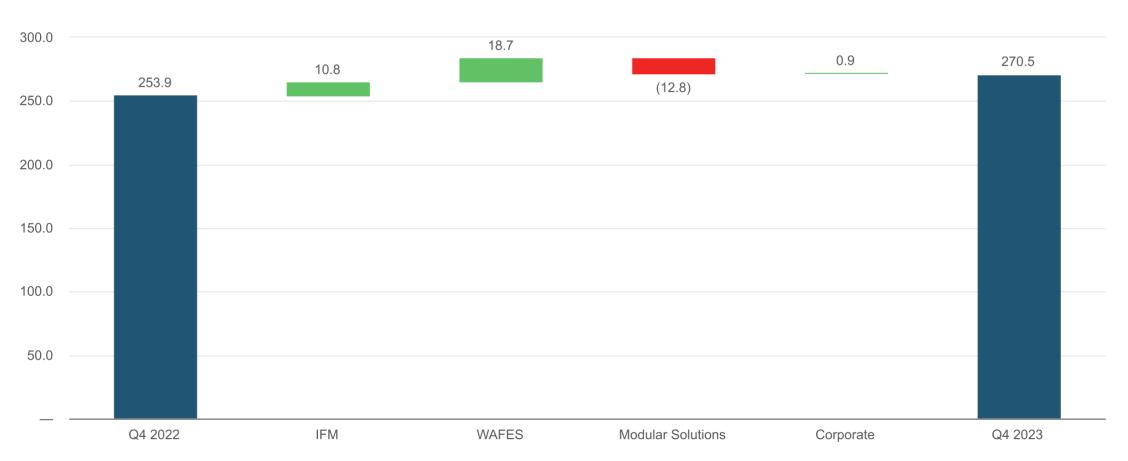
Adjusted EBITDA 2023 vs 2022

Consolidated EBITDA (in millions)



Revenue Reconciliation Q4 2023 vs Q4 2022

Consolidated Revenue (in millions)



Adjusted EBITDA Q4 2023 vs Q4 2022



